

# OIP+

OCCUPATIONAL  
INTEREST PROFILE

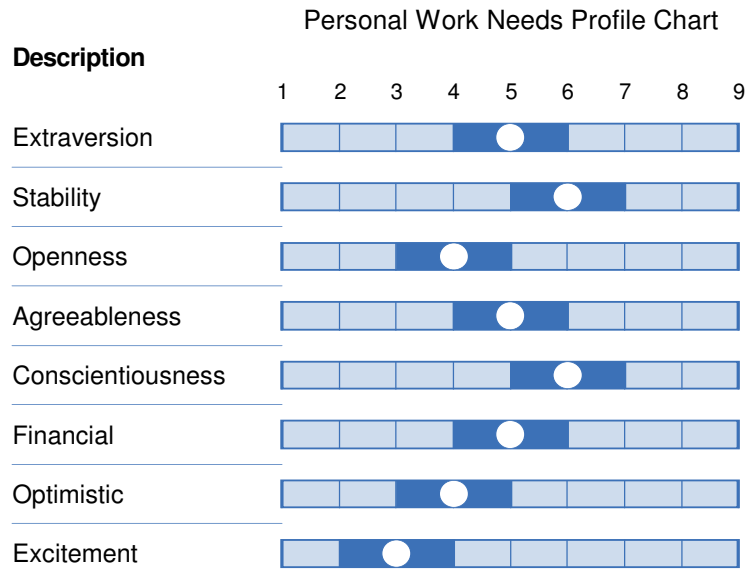
**Sally Sample**

**01/11/2007**

*This report contains information which is confidential to Sally Sample and should be disclosed to others only with Sally Sample's permission. The report information remains the property of Sally Sample. The report does not try to tell Sally Sample what she should do, but instead tries to encourage her to think about what she might enjoy doing. It attempts to highlight Sally Sample's main areas of interest and her strengths and weaknesses. It suggests how these may affect her career and training choice's and tries to encourage her to think about her interests in relation to work. This report can be used to facilitate guidance and development discussions and should be used in conjunction with additional relevant information.*

## PERSONAL WORK NEEDS PROFILE CHART

Below is a chart of Sally's personal work needs. Most people will be about medium in their needs and Sally's high and low needs are those which set her apart from others around her. The meaning of the chart is explained in the narrative below the chart.



## PERSONAL QUALITIES

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### HOW Sally DEALS WITH PEOPLE

Her score suggests that she is as sociable and outgoing as most people. It is likely that she will be as happy to work with other people as she is to work on her own. While she may enjoy the opportunity to discuss a problem with other people, at times, she may prefer to focus on her work away from the distraction of others. While she is not a quiet, shy person, she may nonetheless at times slip into the background at parties. Not actively seeking the limelight, she may on occasion feel uncomfortable if she suddenly becomes the focus of the group's attention. Viewing herself as no more or less effective a communicator as most, she will feel sufficiently confident in social situations to try to bring people around to her views. Her score is typical of someone who is neither a loner nor particularly dependent upon others. As a result, although she tends to enjoy being in the company of her friends or colleagues, there may also be occasions when she chooses to spend time by herself. Whilst she would be unlikely to enjoy a job which involves continually meeting new people, she may prefer work which allows her to be with others, rather than having to work on her own all the time.

As trusting as most people, she is however aware that people cannot always be taken at face value. Consequently, like most people, she recognises the need to be relatively circumspect when dealing with people she does not know well. Not unduly suspicious or sceptical, she has a realistic view of human nature; being neither too cynical nor too trusting and credulous in her relations with others. While she may be fairly willing initially to give people the benefit of the doubt, she may quickly withdraw this if she comes to recognise that they are taking advantage of her. She may be suited to roles which require placing trust in others, while retaining a degree of scepticism so as to avoid being taken advantage of.

She views herself as being as assertive as most people and, while she generally knows her own mind, she is unlikely to force her views onto other people. She is likely to seek a balance between her desire to get things done and her wish to be sensitive to other people's feelings. In general, she will not want to upset people but she can be direct and let people know her views when necessary. If people are being obstructive, she should be capable of standing her ground. Although she is generally not challenging of others, she will not hold back from expressing her views when appropriate. While she may not be strongly interested in management as a career path in itself, she may be happy managing others if she is in an area of work that interests her. Therefore, she may wish to consider roles which involve managing other people, if the career path is of interest to her.

### Sally's THINKING STYLE

She presents herself as a little more conscientious and detail-conscious than most. Believing that it is fairly important to have some self-discipline and self-control, she may be happy doing a job that requires adhering to established systems and procedures. Appreciating the value of forward planning, she will be disinclined to act in an ill-considered, spontaneous manner. Feeling some sense of duty and responsibility, she will see the importance of persevering with tasks even if they are a little boring or repetitive. As a result she is likely to be seen as a fairly good finisher. Not averse to jobs that involve working in a methodical and systematic way, she may wish to avoid jobs that do not offer any scope for flexibility and spontaneity in her working routine.

Slightly more realistic and down to earth than most people, she may appear as someone

who generally has her feet on the ground. While she may be inclined to approach problems in fairly concrete, pragmatic ways, She will not reject abstract, theoretical approaches out of hand. Although she may not have a great interest in intellectual pursuits for their own sake, there may be some fields that might appeal to her. While she is likely to view very abstract, theoretical debate as being somewhat removed from day-to-day realities, she may nonetheless acknowledge that analytical approaches to problems have their value. However roles that strongly emphasise abstract theoretical approaches, to the exclusion of real world considerations, may not appeal greatly.

She describes herself as someone who is disinclined to takes unnecessary risks and, consequently, others may view her as a steady, cautious person. She may be inclined to avoid taking chances and may prefer working steadily towards an objective rather than taking unnecessary risks in order to achieve results. In general, she may prefer to choose the safer option and will usually seek safety and stability in the things that she does. This may include choices about her career, where she may prefer roles which do not involve constantly making rapid decisions or taking decisive action in a very fast moving environment where much is at stake. Therefore, she may feel more comfortable in positions where decisions are taken in a more measured and controlled way.

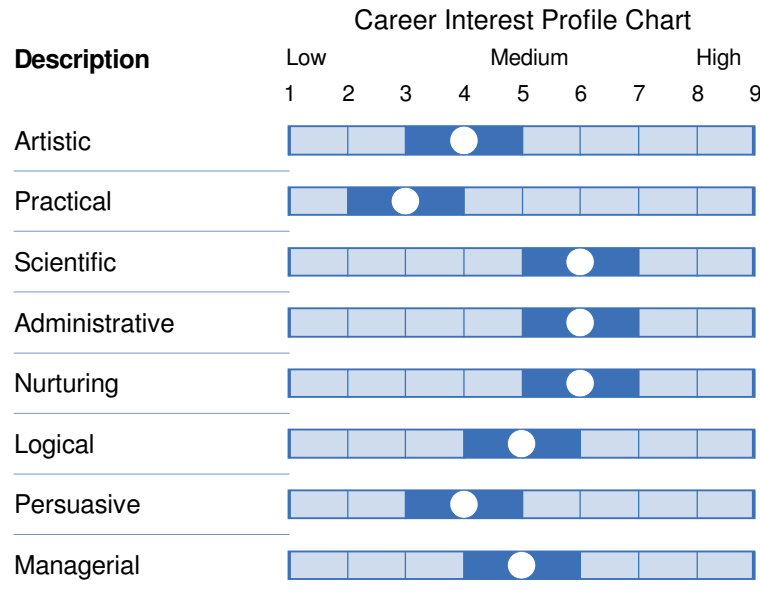
### Sally's COPING STYLE

She appears a little more calm and in control of her emotions than many people and are not particularly touchy or moody. She views life in a relatively stable, realistic manner and are not inclined to worry excessively about the future. In general, she faces most day-to-day demands in a fairly composed fashion. She is unlikely to have emotional outbursts or experience large mood swings without due cause. As a result, she should generally be able to accept constructive criticism in the spirit in which it was intended. She is not particularly likely to suffer from stress and tension. Therefore she should be able to take most things in her stride and deal fairly effectively with the pressures of work.

Not inclined towards undue pessimism, her approach when faced with problems will generally be quite positive and constructive. However, repeated failures and set-backs may at times take their toll on her self-confidence. When everything is working well, she is likely to be as optimistic as most people. When things go repeatedly wrong however, she may be disinclined to persevere, considering it better to devote her energies elsewhere. She may find roles in which she is required to persevere in the face of repeated set-backs demotivating.

## Sally's CAREER INTEREST PROFILE CHART

Below is a chart of Sally's career interests. Most people have scores around the middle so it is the high and the low interests which tells us about how Sally differs from the 'average' person.



- Artistic**                      Activities involving creative/artistic skills
  
- Practical**                     Activities involving engineering, machine tools, the use of machinery
  
- Scientific**                    Activities involving the understanding of natural and physical sciences
  
- Administrative**             Activities involving administration and well established procedures
  
- Nurturing**                    Activities centred on helping and caring for others
  
- Logical**                        Activities involving problem solving and analytical skills
  
- Persuasive**                 Activities involving persuasive skills and interaction with customers
  
- Managerial**                 Activities involving management and the control of others

## PRIMARY OCCUPATIONAL INTERESTS

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The following is based on Sally's top two occupational interests.

### SCIENTIFIC/INVESTIGATIVE

#### Activities involving the understanding of natural and physical sciences

Sally shows a little more interest in science and technology than many people. However, most people who are attracted to scientific and technical roles have a strong intrinsic interest in the natural sciences. As such, Sally is unlikely to greatly enjoy laboratory work, research or other scientific or technical roles. However, she may nonetheless wish to consider jobs that have a scientific or technical component to them if other aspects of the role appeal to her.

### ADMINISTRATIVE/CLERICAL

#### Activities involving administration and well established procedures.

Sally shows a little more interest in office-based work than many. While she may not wish to actively seek out positions that principally involve filing, data processing, etc., she is nonetheless not likely to be averse to jobs that involve a significant administrative or clerical component; particularly if it is an occupational area she is interested in. Given that many jobs in the modern workplace have a significant clerical component to them, there should be a wide range of roles that she may wish to consider.

### FINANCIAL MOTIVATION

Placing as much value on economic success as most others, money may be a motivating factor for her. While acknowledging that money cannot buy happiness, she may nonetheless appreciate some of the things that money can buy. As a result, when considering a career she may wish to balance the likely financial rewards with the intrinsic value of her work.

## SUGGESTIONS FOR VOCATIONAL EXPLORATION

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Below is a list of careers which are linked to Sally's career interests and ability. If Sally looks at all the jobs listed there should be at least some which she will wish to follow up, and find out more about.

*This list is based on Sally's highest career interest:*

### High Skill Requirement

Teacher (Science subjects)  
Research Scientist  
Chemist  
Forensic Scientist  
Pathologist  
Microbiologist  
Medical Physicist  
Environmental Scientist  
Ecologist  
Veterinary Scientist  
Pharmacist  
Meteorologist  
Geologist  
Oceanographer

### Moderate-High Skill Requirement

Scientific Officer (Civil Service)  
Microbiologist  
Medical Physicist  
Laboratory Technician  
Environmental Scientist  
Public Health Officer  
Physiotherapist  
Nutritionist  
Teacher (Science subjects)  
Laboratory Technician  
Medical Physics Technician  
Radiographer

### Moderate Skill Requirement

Laboratory technician  
Medical Physics Technician  
Radiographer

### **Low-Moderate Skill Requirement**

Sally has expressed an interest in careers in the Scientific/Analytical area. However, this field requires specialised aptitudes which have not been measured. However, subject to compatible aptitudes, the following suggestions may be considered:

*This list is based on a combination of Sally's top two interests:*

### **High Skill Requirement**

Pharmacist  
Archaeologist  
Curator (Museum/Art Gallery)  
Administrator (Scientific Research Establishment)

### **Moderate-High Skill Requirement**

Surveyor  
Administrator (Scientific Research Establishment)  
Laboratory Technician  
Trading Standards Officer  
Environmental Health Officer  
Food Technologist

### **Moderate Skill Requirement**

Surveyor  
Administrator (Scientific Research Establishment)  
Laboratory Technician  
Trading Standards Officer  
Environmental Health Officer  
Food Technologist

### **Low-Moderate Skill Requirement**

Administrator (Scientific Research Establishment)  
Pharmacy Technician

*This list is based on Sally's second highest interest:*

### **High Skill Requirement**

Solicitor  
Company (Chartered) Secretary  
Local Government/NHS Administrator  
Human Resource Executive  
Executive Officer (Civil Service)  
Accountant  
Freight Forwarder  
Estate Agent  
Farm Manager

**Moderate-High Skill Requirement**

Administrative Officer (Civil Service)  
Librarian/Information Officer  
Human Resource Assistant  
Local Government/NHS Administrator  
Postal Executive  
Accountant  
Building Society/Bank Manager  
Insurance Claims Executive  
Estate Agent  
Travel Agent/Tour Operator  
Farm Manager

**Moderate Skill Requirement**

Administrative Assistant (Civil Service)  
Local Government  
Administrative Assistant  
Personal Assistant  
Word Processor  
Insurance Claims Executive  
Human Resource Assistant  
Library Assistant  
Bank/Building Society Cashier

**Low-Moderate Skill Requirement**

Word Processor  
Administrative Assistant  
Data Input Operator  
Bookkeeper  
Cashier  
Telephonist  
Receptionist  
Filing Clerk  
Warehouse Worker